



- 1. FCC Group
- 2. Key figures
- 3. Diversified business model
- 4. Leadership position in all areas
- 5. International presence
- 6. Integrated Offer
- 7. Value Creation
- 8. Corporate Governance Structure
- 9. Management Team





More than
120 years
of experience



Over 67,000 employees



Working in

over 30 countries,

47% of revenue comes

from international markets



High degree of revenue stability



Leader
in Environment, Water,
Infrastructure and Real Estate
Development



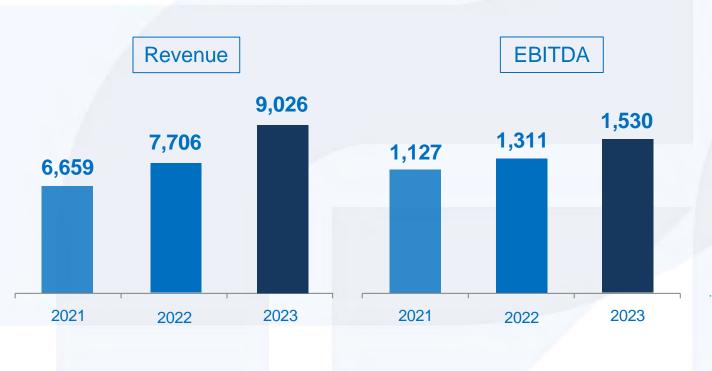
€9,026 M revenue €1,530 M EBITDA in 2023



Comprehensive range of services

## **1.2. Key Figures 2023**









Backlog\* (Dec. 31, 2023)

€41,621 M

\* Environment, Water, Construction and Real Estate

Figures in million euros

#### 1.3. Diversified business model

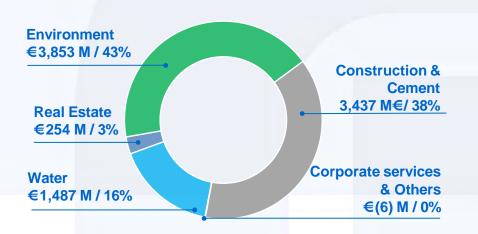


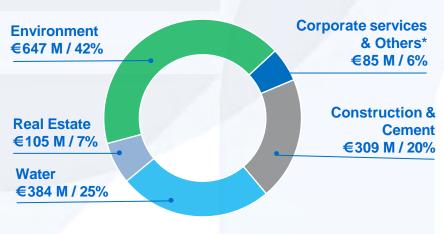


EBITDA per business area / 2023

#### **Total: €9,026 M**

Total: €1,530 M





\* Includes transport concessions

### 1.3. Diversified business model











Cement

Trading

Other businesses

(Concrete, Aggregate, Mortar)



Refuse collection
Street cleansing
Solid waste treatment
and recycling

Sewer networks maintenance
Building Cleaning &

Ground maintenance

maintenance

Industrial waste treatment and recycling

Remediation of polluted soils

 Municipal concessions for the management of the end-to-end water cycle

Infrastructure concessions in

**BOT** model contracts

O&M Services

. EPC Models

Civil Works
Railway Works
Building

Industrial

Concessions

Infrastructure maintenance

Construction precast

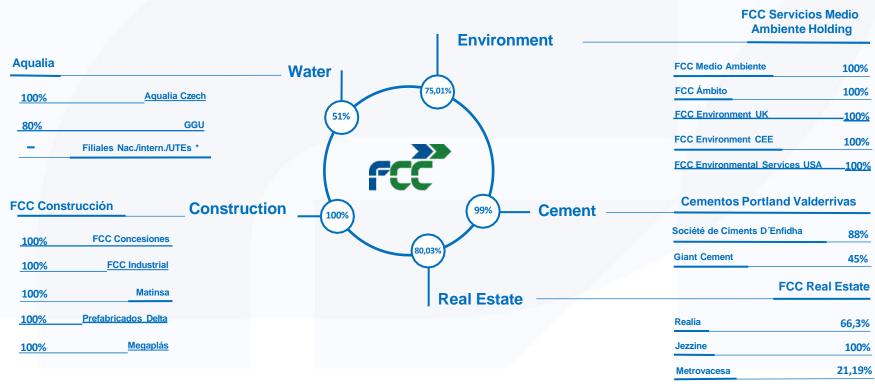
Corporate image

- Real Estate rentals

Land management

# FCC

### 1.3. Diversified business model



<sup>\*</sup> Different percentage of shares

### 1.4. Leadership position in all areas







- #1 in Spain (1)
- #5 in the EU
- #1 in end-to-end waste management in Central and Eastern Europe (1)
- Among top 15 in USA(1)
- Among top 7 in the World

#### Water:

- #1 in Spain (2)
- #4 in Europe (2)
- #9 in the World (2)

#### Construction:

- #3 in Spain (1)
- Among top 15 in Europe (2)
- #34 in the world (3)

#### Cement:

- #1 producer in Spain (1)
- Large presence in Tunisia

#### Real Estate:

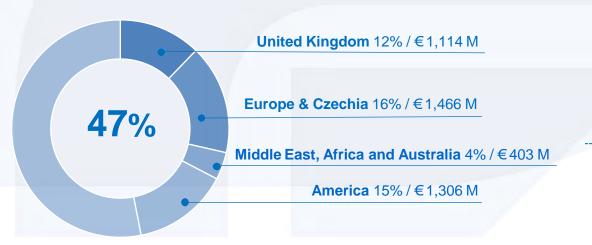
- More than 30 years of experience

### 1.5.International Presence



**International Revenue 2023** 

Total : €4,289 M





International Backlog\*
(Dec. 31, 2023) €23,848 M

\*57,3% of Total

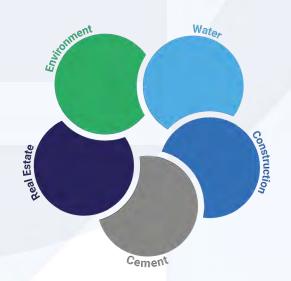
## 1.6. Integrated Offer



#### Advanced technology

- Own technology for waste collection and street cleansing
- Leaders in waste recycling and energy recovery systems
- Experts in providing solutions at all stages of the water management cycle for all uses: human, agricultural and industry, meeting the needs of institutions and public and private organizations
- Specialists in bridges and ports with a high technical complexity
- Innovative processes for high speed lines, metro and tunnels
- · Specialists in turnkey projects in the industrial sector

# Comprehensive range of services throughout the whole value chain



Advanced technology and integrated range of products and services with high added value in all of its business areas

## 1.7. Value creation



#### Our incumbent position enhances our ability to benefit from the strong fundamentals of our core business areas

Environment	<ul> <li>Positive long-term outlook due to regulatory developments and environmental considerations.         <ul> <li>EU Waste Framework Directive requires member states to recycle at least 55% of their municipal solid waste by 2025 and 65% by 2035 plus landfilling down 10% also in 2035.</li> </ul> </li> <li>New opportunities offered by expected reforms in Spain on recycling and composting (2023).</li> <li>Potential expansión in existing platforms: USA, UK and some Central European countries.</li> </ul>
Water	<ul> <li>Positive long-term outlook due to regulatory developments and environmental considerations and water infrastructure gap.</li> <li>Take advantage of the extensive experience in the end-to-end water cycle management, to apply in business opportunities in countries with low PPP activity.</li> <li>Growth potential in Europe and selectively in America and MENA.</li> </ul>
Construction & Cement	<ul> <li>Continued infrastructure gap in selected jurisdictions. Stringent management of cash flow generation and third-party risk.</li> <li>Potential growth in Spain linked to clean energy, efficiency and related facilities.</li> </ul>
Real Estate	Combined recurring rental income with property asset and residential housing development.

### 1.7. Value creation



#### **Experience** More than 120 years creating value for citizens





#### Internationalization

Operating in over 30 countries

#### Innovation and technological capacity

More than 13.5 million euros in R&D and innovation and in advances to optimize efficiency, address digital challenges and promote practical sustainable solutions



#### **Professionalism**

Over 67,000 professionals specialising in different areas



More than 100.5 M euros for the prevention of environmental risks Environmental management systems certified according to UNE-EN ISO 14001 in all business areas



#### Quality

Quality management systems certified according to UNE-EN ISO 9001 in all business areas

#### Local development commitment

Over 5,5 million euros allocated to Projects for local development in 2021





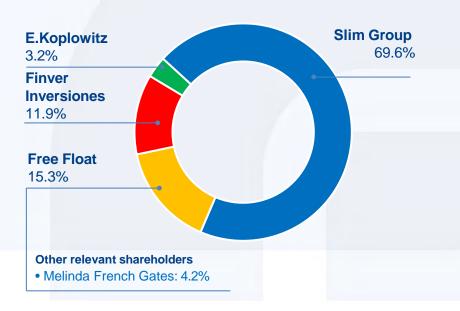
#### **Health and Safety**

Occupational health and safety management systems certified according to ISO 45001 in all business areas



## 1.8. Corporate Governance Structure





#### **Composition of the Board**

#### 11 members:

- 8 proprietary directors
- 2 independent members
- 1 executive director

#### **Audit and Remuneration Board Commissions:**

- Chaired by independent members
- Majority of independent members

# 1.9. Management Team



Esther A. Koplowitz



CEO

Pablo Colio Abril

**Business Areas** 

Environment	Water	Construction	Cement	Real Estate
Íñigo Sanz Pérez	Santiago Lafuente Pérez-Lucas	Pablo Colio Abril	Pablo Colio Abril	Ana Hernández Gómez  Javier Fainé de Garriga

## **Business Areas**



- 1. Environment
- 2. Water
- 3. Construction
- 4. Cement
- 5. Real Estate





#### **Activities**

















Providing services to cities since 1911



Top 7 in the world



Serves over 67 million citizens



Most technologically advanced vehicle fleet in the world with over 18,984 units



More tan 800 waste treatment, recycling and disposal centres



ISO 50001 certificate
Comprehensive Energy
Management



Management of 24,7 million tons waste per year



Operating in over 5,400 municipalities



3,645 sustainable vehicles (CNG, electric, hybrid and bi-power



Over 48,000 employees



Inclusion of underprivileged groups in the workplace

## **Key Figures 2023**









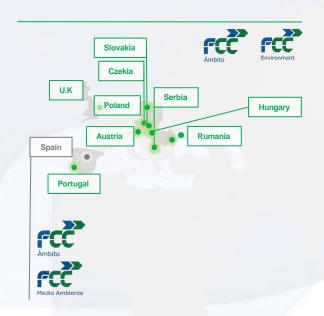
Backlog (Dec 31. 2023)

13,328 **M**€

### **International Presence**









#### Total : 1,767 M€





International Backlog\*

(Dec. 31, 2023) **€4,938 M** 

\*38 % of Total

### **Main references**





Renewal contract for lot 2. Since 1957 - 365,000 residents, 200 ECO and Zero Emission vehicles and machines, 550 people / 140,000 tonnes per year, 2.3 millon m<sup>2</sup>. Backlog: €525.89 million. 15 years.





























### **Main references**





# Backlog: €8.54 million. 7 years.

### **Main references**





150,000 tonnes per year with 14.5 MW net electrical power, with an annual export of energy to the grid of 106,000 MWh, enough to supply more than 30,000 households.

















### Main references





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#### Main references

# Acquisition and integration of Premier Waste Services LLC / Dallas (USA)

Commercial solid waste collection services company in the Dallas-Fort Worth metropolitan area for more than 20 years. 4,000 contracts, 59 vehicles.





# Acquisition and integration of Houston Waste Solutions / Houston (USA)

Commercial solid waste collection company in the greater Houston area. Owns and operates a transfer station for construction and demolition debris in the city. 3,000 clients, 40 vehicles.

# 2.1. Environment

### Main references





#### Environmental Recycling Compound in Placer County / California (USA)

Construction and operation of a municipal solid waste environmental recycling compound of 130 hectares. 115 people / 650,000 tonnes per year. Investment of \$141 million. Backlog: \$1.5 billion. 10 + 5 + 5 years.

# 2.1. Environment

#### Main references





# 2.1. Environment

### **Main references**





#### **Activities**





# End-to-end public water cycle management service

Management of proprietary and public services such as caption, treatment, potabilization, distribution, sewerage and wastewater treatment, as well as water quality analysis.



#### Infrastructure Concessions – BOT

Design, construction, financing and long-term operation of infrastructures, treatment plants (drinking water treatment, purification and desalination) or re-use facilities through BOT-type contracts and take or pay mechanisms.



# Infrastructure operation, maintenance and operation services – O&M

O&M contracts ensure the continuous availability of quality water, which requires the dedication, technology, professionalism and experience necessary to achieve maximum excellence in the end-to-end water cycle processes.



# EPC models (Engineering, Procurement and Construction)

Execution of design and construction projects, without the operation of the same once the construction phase has been completed.



# Figures 2023



**45,205,937**Population served



18 Countries presence



13,764 Employees



**865** WWTP's



96,469 km of managed networks



288 DWTP's



1,283 hm3/year
Drinking water
produced



33 SWRO's



3,142 Drinking water repositories



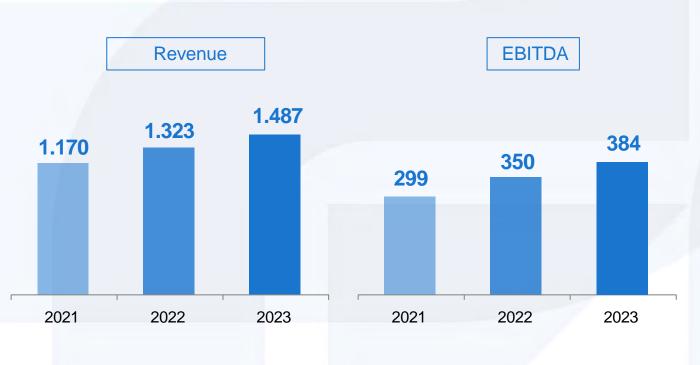
12 Laboratories certified according to ISO-17025



20 Sports centres

# **Key Figures 2023**









Backlog\* (31dic.2023) 21,730 M€

Figures in million euros

#### **International Presence**

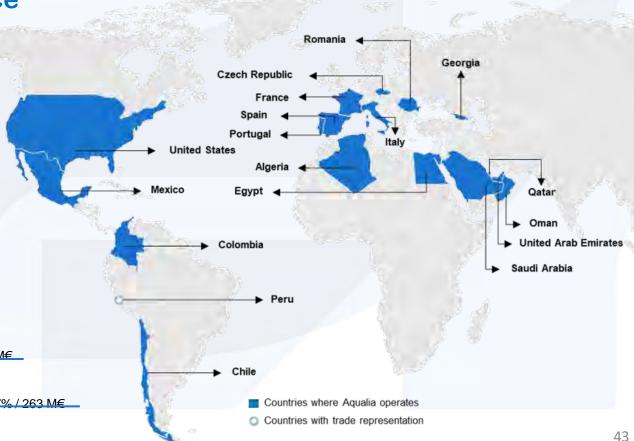
Aqualia operates in 18 countries in Europe, Latin America, North Africa and West Asia.

#### 2023 Turnover Breakdown:

Spain: 919 M€/61,8%

International: 568 M€ / 38,2%











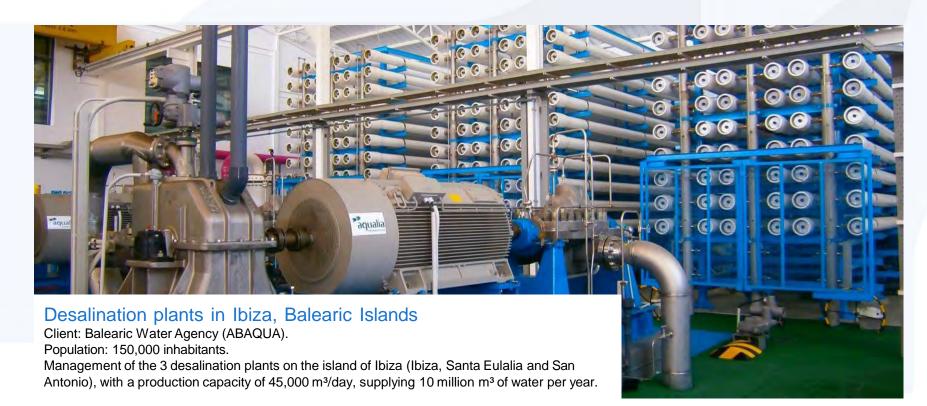




































### Latin America. Main references





Management since 2011.

Project type: BOT – Build, Operate and Transfer (20 years).

Client: State Water Commission of Queretaro (CEA).

Population: 900,000 inhabitants.

The service includes the supply, pumping, treatment, gravity conduction, distribution and storage of water. A total of 128 km of pipeline, reservoir, tunnel (4.8 km), water pumps, reservoirs and drinking water treatment plant to generate 130,000 m³/day.

### Latin America. Main references





Management since 2011.

Project type: BOT – Build, Operate and Transfer (25 years). Client: San Luis de Potosi State Water Commission (CEA).

Population: 430,000 inhabitants.

Water supply and treatment from the El Realito dam to San Luis de Potosi. The project has a total of 132 km of pipelines, water pumps, reservoirs and a water treatment plant, generating 86,400 m<sup>3</sup>/d.

#### 2.2.Water Latin America. Main references Magdalena Guajira El Retén Atlántico Aracataca Córdoba San Antero Candelaria Fundación Norte de Purísima Concepción Santander Tuchín Luruaco < Repelón Lorica San Andrés de Sotavento Santa Lucía Villa del Rosario Ciénaga de Oro Cereté (Cúcuta) Sahagún Campo La Cruz San Carlos Mesa de Ruitoque (Bucaramanga) Planeta Rica Santander Flandes **Tolima** Bogotá Sede Central de Aqualia en Colombia Aguas de End-to-end Water Management in Colombia la Sabana Management of the end-to-end water cycle since 2019 in 25 municipalities in 7 departments. Population: more than 1,000,000 inhabitants. Cundinamarca **PTAR Salitre**

### Latin America. Main references





### **United States. Main references**



#### End-to-end Water Management in Texas

Population: more than 364,000 inhabitants.

The project includes integrated water cycle management through 140 service contracts with municipal utility districts (MUDs) on the outskirts of Houston.

### **MENA.** Main references





### Mostaganem Desalination Plant, Algeria

Client: SONATRACH/AEC.

Type of project: Design and Construction (completed in 2012), and Operation & Maintenance through a Public–Private Partnership.

Population: more than 1,200,000 inhabitants.

Capacity: 200,000 m<sup>3</sup>/d.

One of the largest desalination plants in Africa.

#### **MENA.** Main references

that. One of the 3 best plants in the world 2020 by GWI and the best in Egypt.





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### **MENA.** Main references





Client: NUCA (Ministry of Housing).

Type of project: Financing, Design and Construction (completed in 2013), and Operation & Maintenance (18 years).

Population: 1,000,000 inhabitants.

Capacity: 250,000 m<sup>3</sup>/d.

First Public-Private Partnership project in Egypt.

### **MENA.** Main references





Project type: Design and construction (ongoing), and Operation & Maintenance.

Population: 5,500,000 inhabitants.

Capacity: 1,600,000 m<sup>3</sup>/d.

Largest EPC (Engineering, Procurement and Construction) of a biological plant in Africa.

#### **MENA**. Main references



Bahri Floating Barges SWRO Desalination Plant

MUWDC Rabigh MED Desalination Plant

> KAUST SWRO Desalination Plant

> > KAIA SWRO Desalination Plant

South Cluster

Contract

Marafiq Jizan SWRO Desalination Plant

# End-to-end Water Management and O&M in Saudi Arabia

Management since 2020.

Type of project: Management, Operation and Maintenance of the endto-end water cycle in 8 provinces of the North and South Arabian Clusters: Assir, Jizan, Al Baha, Najran, Qassim, Hail, Al Jouf and Northern Borders.

Population: more than 8,000,000 inhabitants.



North Cluster Contract

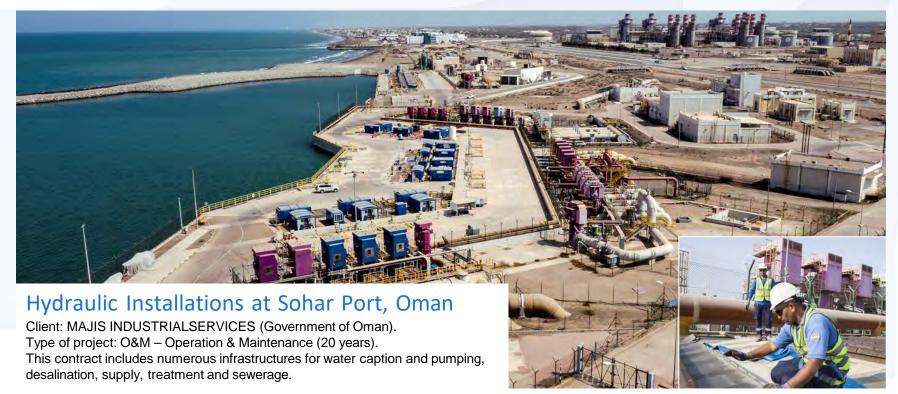
### **MENA.** Main references





### **MENA.** Main references





### **MENA.** Main references





#### **MENA**. Main references





### End-to-end Water Management in Abu Dhabi and some islands, UAE

Management from 2019.

Project type: End-to-end Water Management (7 years) of Abu Dhabi and the adjacent islands of Al Reem, Al Maryah and Al Saadiyat. Capacity: up to 280,000 m³/day (over 100 billion litres per year).

The project manages 1,320 km of networks and 54 wastewater pumping stations.

### **MENA.** Main references





#### Al-Dhakhira WWTP in Qatar

Management since 2022.

Client: Public Works Authority (Government of Qatar).

Type of project: Design, Construction, Operation & Maintenance.

Population: more than 200,000 inhabitants.

Capacity: 56,200 m<sup>3</sup>/day.



### **MENA.** Main references

km of distribution networks and 1,700 km of sewerage networks.





### **Europe. Main references**







Population: 1,200,000 inhabitants.

Capacity: 279,682 m³/day.

Main operator in the Moravia and Silesia regions, managing the sewerage network in 76 municipalities with a total of 1,844 km, a supply network of 5,061 km, 3 large water treatment plants, 68 wastewater treatment plants and 157 pumping stations.

The project is one of the few existing cases of cross-border water

supply, serving 100,000 inhabitants in Poland.





## **Europe. Main references**





### End-to-end Water Management in Île de France and Brittany, France

Management from 2019.

Population: 400,000 inhabitants in 9 communes in the Ile de France and Brittany regions.

## **Europe. Main references**





Population: 273,000 inhabitants.

Management of the end-to-end water cycle in 22 municipalities in the province of Caltanissetta in Sicily. The project has a water network of 993 km, a pipe network of 180 km, a sewerage network of 778 km, 21 water treatment plants, 1 drinking water treatment plant, 21 wells and 42 tanks.

# **Europe. Main references**





#### 2.2.Water

#### Main R+D+i Projects



Aqualia assumes its responsibility to society and the environment by developing an R+D+i strategy that cares for such a necessary good for life as water.

Some of our main R+D+i projects include:



#### H2020 Rewaise

Creation of a smart ecosystem for decentralised water services, involving all relevant stakeholders to achieve a sustainable hydrological cycle, a decrease in freshwater use and the recovery of energy, nutrients and materials from water.



#### Life INText

Technological optimisation of low-cost wastewater treatment processes in small towns (<5 000 inhabitants) to minimise energy costs, carbon footprint and urban waste.



#### H2020 Sabana

Development of an industrial-scale biorefinery based on the use of microalgae for the production of biostimulants, biopesticides and food additives, as well as biofertilizers and biomass for aquaculture, using seawater and nutrients from wastewater.



#### Life Reseau

Increasing the capacity and resilience of existing sanitation water infrastructure to the impact of climate change.



#### H2020MIDES

Obtaining drinking water through advanced desalination processes at no energy cost.



#### **ADVISOR**

System for the complete recovery of animal by-products and sewage sludge to obtain vehicle biofuel and bioplastics.



#### **ALL-GAS**

Large-scale sustainable biofuel production based on low-cost microalgae cultivation.

# 2.2.Water

#### Citizen information



aqualia.com/informacion-al-ciudadano

All information on water services, clear and transparent



**Customer Service Channels** 



What do you pay on your invoice?



Social action mechanisms



Water Quality



End-to-end cycle management







#### **Activities**



Railway infrastructures

Roads

Bridges

**Tunnels** 

Maritime infrastructure

Airport infrastructure

Water Infrastructure



Housing units and estatesNon-residential buildingsRehabilitation



Electromechanical installations and maintenance

Electrical networks and railway works

**Industrial Construction** 

Systems

Infrastructure maintenance

Prefabrication

Corporate image





Over 120 years of experience



We are global and local



Riyadh Metro, the largest contract awarded in the history

of Spanish construction (Riyad Metro, Toronto Railway Network)



Leader
in urban transport
infrastructure



Operating in over 24 countries



One of the **top 30** construction companies in the world



International benchmark in the selective execution of large civil works (tunnels, railway, metro)



More than 250 million people use our infrastructures

#### **Key Figures 2023**









Figures in milion euros

#### **International Presence**









# FCC

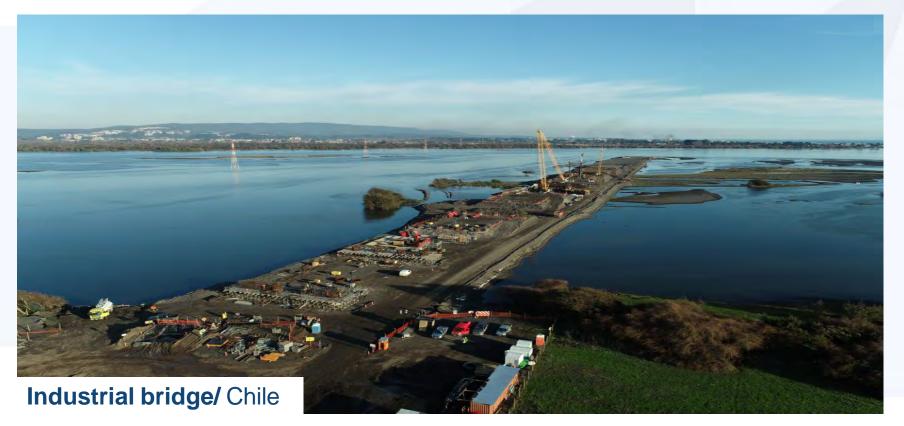






Fuel storage tanks A. International Lima/ Peru





# FCC











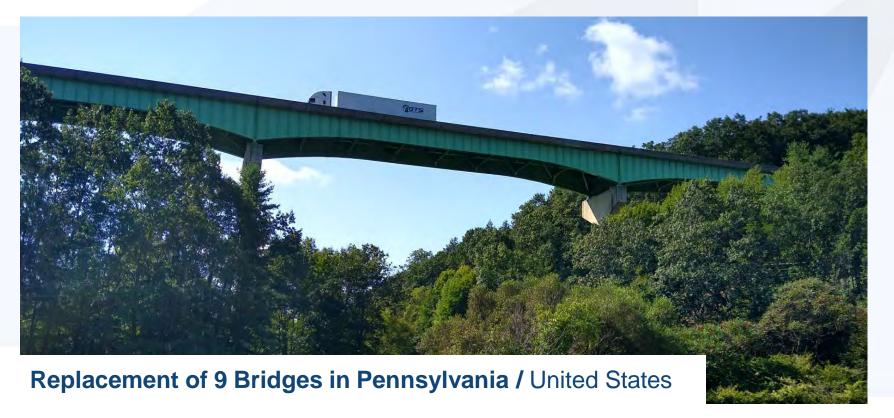








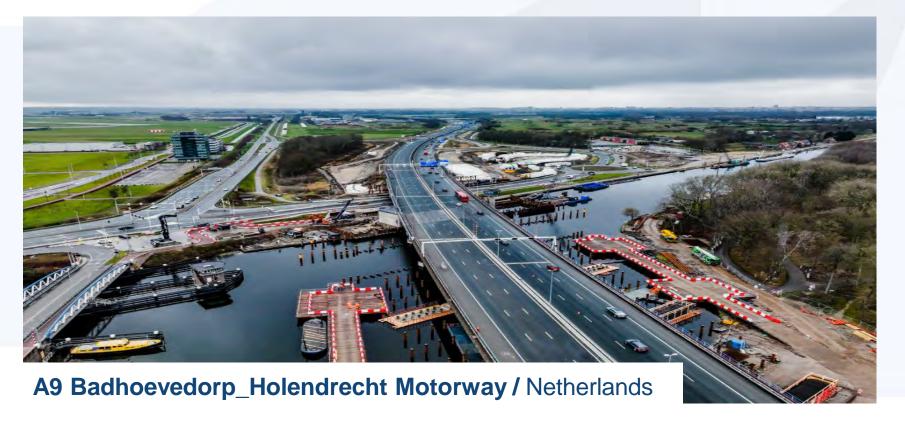












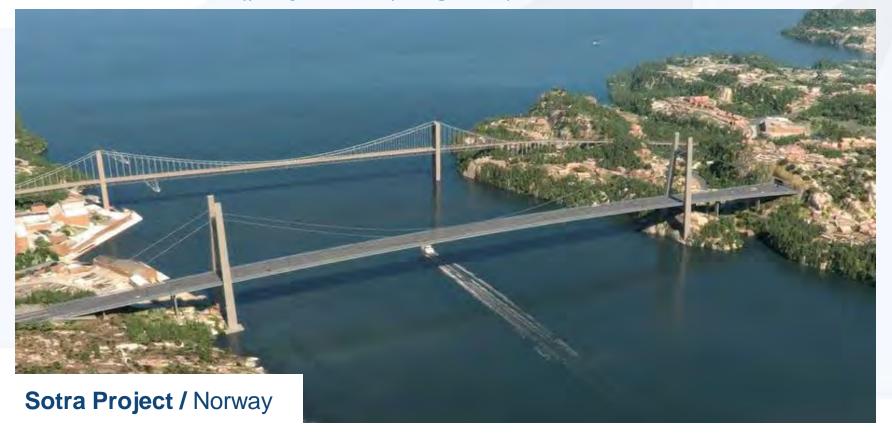




























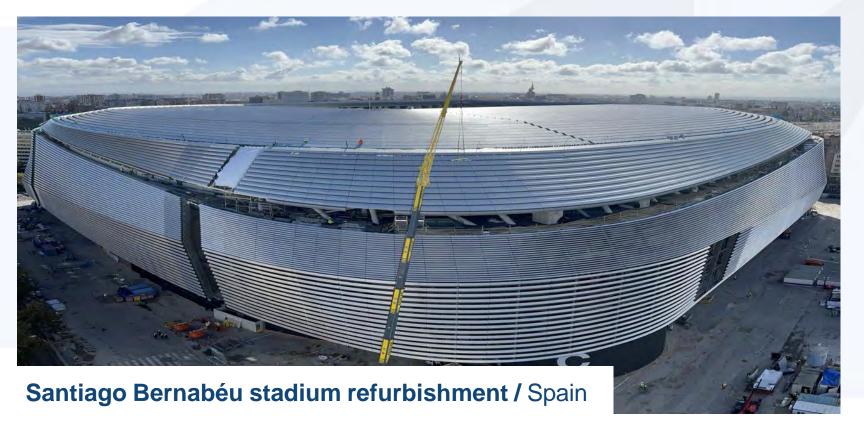




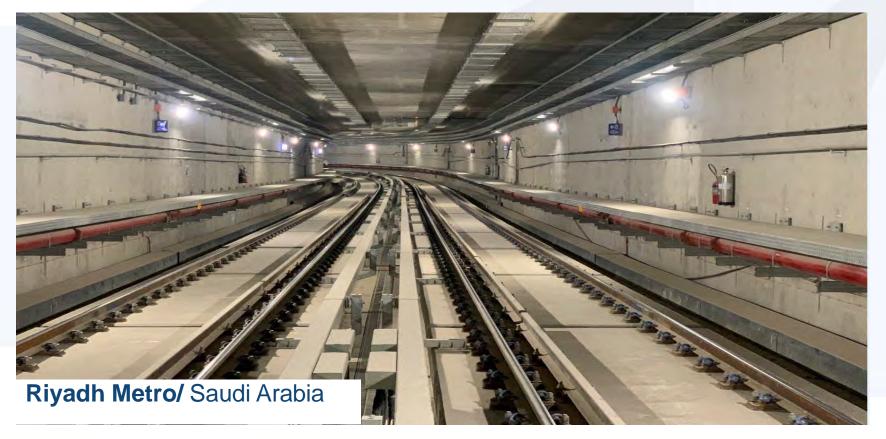




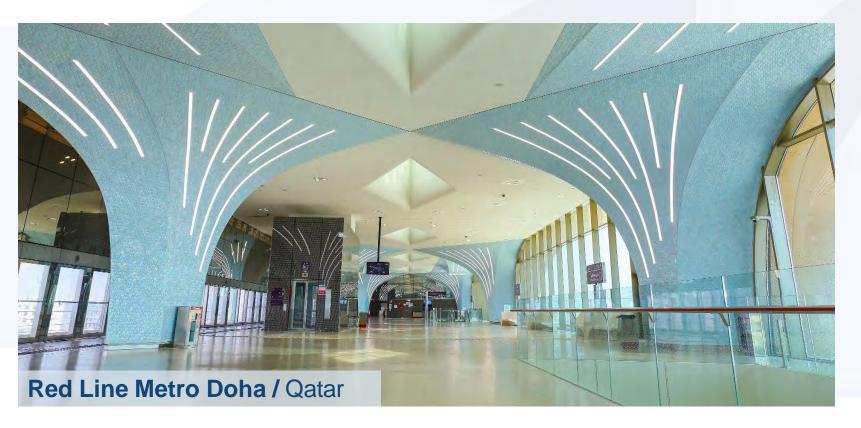












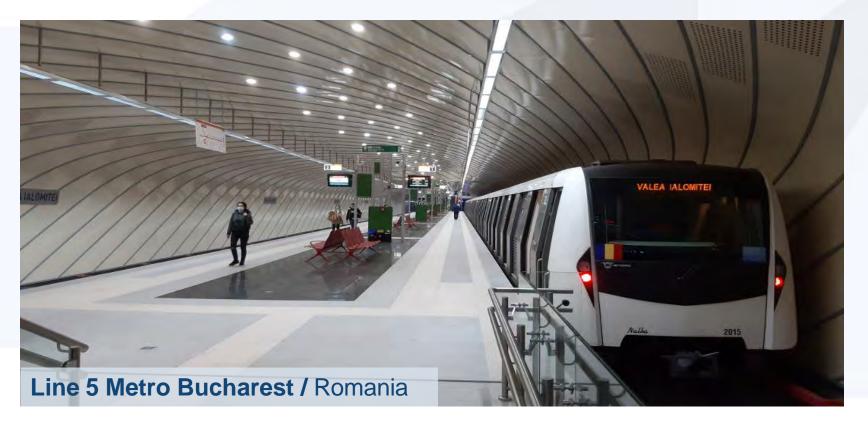




















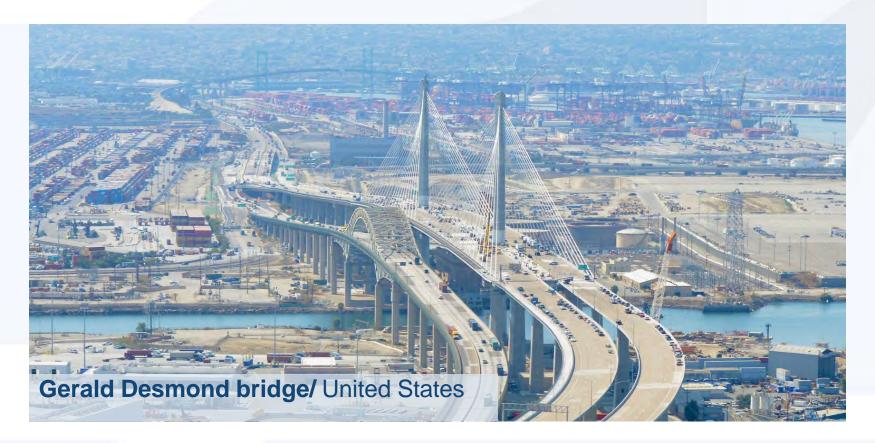












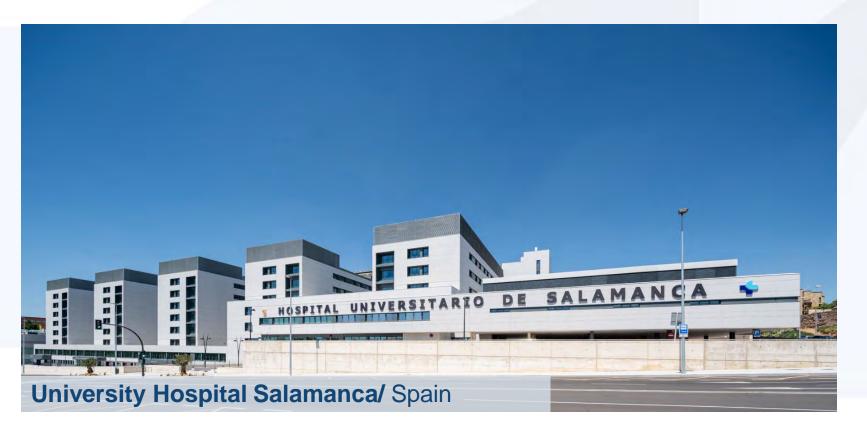
















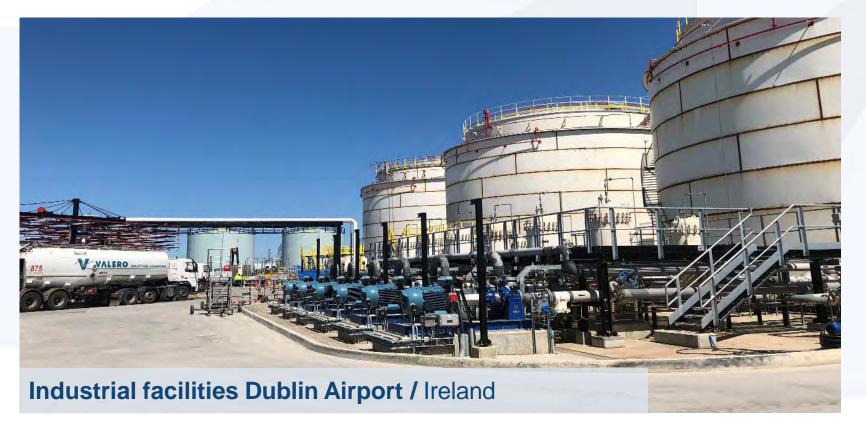












# 2.4.Cement



#### **Activities**







# 2.4.Cement





Present in **3 continents** 



"El Alto" plant, the second largest cement factory in Europe



Promoting fuel and alternative raw materials



**Spain**Market leader
with extensive
territorial coverage



Production capacity of 13 million tonnes of cement



The **most advanced technology**to guarantee
sustainable production



**Tunisia**One of the main market players

# 2.4. Cement Key Figures 2023







Figures in million euros

\*Includes €58,9M of Co2 allowance sales

# 2.4. Cement **International presence**

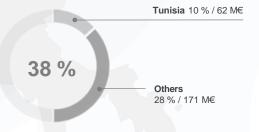








#### Total : €233 M



# 2.4.Cement Spain. Main references





# 2.4.Cement

## África. Main references





# 2.4.Cement Main references





# 2.4.Cement Main references







#### **Activities**













More than 30 years of experience



More than 550.000 m<sup>2</sup> of tertiary use (offices and comercial)



280 rental housing



More than

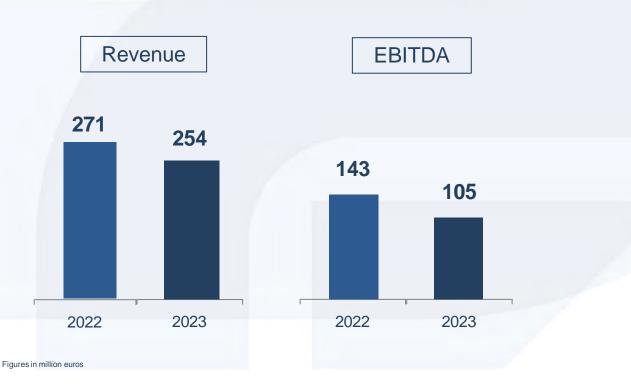
2.3 million m²
buildable



Assets (Dec. 31, 2023) **€2,906 M** 

# **Key Figures 2023**









\*(excluding counseling staff buildings)

#### Main references / Office Renting





The world's first leaning office tower is part of the nerve centre of Madrid's economic activity. Designed by the first ever Priztker Prize winner, Philip Johnson, and his partner John Burgee, its post-modernist style and its 15° tilt make it an essential part of Madrid's skyline.

Total surface area: 28,424 m<sup>2</sup>

Storeys: 24 Floors + 3 Underground floors

Parking capacity: 351 Spots

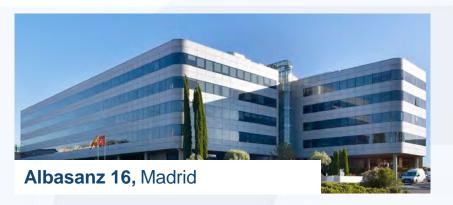


Prominent building in the Plaza de Europa Business Area. Designed by one of the world's most influential architects, Japan's Toyo Ito (Pritzker Prize 2013) in collaboration with the b720 firm, it forms a unique architectural ensemble in its union with the Hotel Porta Fira. Standing 110 m high, it is one of the tallest buildings in the city.

**Total surface area:** 31,960 m<sup>2</sup> **Storeys:** 22 Floors + Basement **Parking capacity:** 399 Spots

## Main references / Office Renting





Spacious avant-garde office building located in the heart of MadBit, Madrid's pioneering technological district. Its interior architecture combines modern facilities with pleasant natural interior gardens and has large and bright spaces that guarantee maximum comfort and the best quality for the offices.

**Total Surface area:** 19.550 m<sup>2</sup>

Nº of storeys available: Ground level + 4

Parking capacity: 339 Spots



Historic buildings from the XIX century that have undergone an ambitious renovation project, respecting the architectural values of the area and the period. Their noble conditions make them a real estate jewel and constitute two of the best office buildings in the area. They also have a courtyard and an interior natural garden that favor the luminosity in the internal part of the buildings.

Goya 6:

Total Surface area: 3.688 m<sup>2</sup>

Storeys available: 4

Goya 8:

Total Surface area: 3.772 m<sup>2</sup>

Storeys available: 4

# Main references / Shopping Malls





The Plaza Nueva Leganés Shopping Park has medium-sized stores with operators such as Obramart, Decathlon or Kiwoco and a shopping mall with convenience services, associated with a Carrefour hypermarket. The center responds to the strong demand in its area of influence, with more than one million people.

Gross Leasable Area (GLA): 52,636 m<sup>2</sup>

**Annual visitors:** 6.4 million **Parking capacity:** 2,987 spots

Shops: 34



The C.C. Ferial Plaza has a wide commercial and leisure offer that meets the needs of more than 6 million visitors a year. In addition, the center hosts a wide range of workshops and activities, which, together with its commercial and leisure offer, have made it the nerve center of social activity in Guadalajara. The center enjoys a magnificent location, on the edge of the A2, which guarantees excellent visibility and accessibility.

**Gross Leasable Area (GLA):** 56,000 m<sup>2</sup> (32.440 m<sup>2</sup> Realia + 23.560 ECI)

Annual visitors: more than 6 million

**Parking capacity:** 2,000 (1,068 Realia + 932 ECI)

**Shops:** 95

# Main references / Housing









#### Main references / Local







## **Main references / Housing Development**









Arroyo del Fresno, Madrid



# Main references / Housing Development











## **Main references / Land Management**

















# (Pending development planning)

SAU-21 de El Molar

706,028 m<sup>2</sup> of elevation limit (4,195 homes approx.) El Molar, Madrid

#### **URBAN**

"AR Nuevo Tres Cantos" 205,938 m<sup>2</sup> of elevation limit (1,374 homes) Tres Cantos, Madrid

#### BUILDABLE

**BUILDABLE** 

(Development planning)

#### "Retamar de la Huerta" 30,134 m<sup>2</sup> of elevation limit (291 homes) Alcorcón, Madrid.



# **FCC Group**

#### Webs



#### **FCC Group**





fccma.com



fccambito.es



fccenviromental.com

**Environment** 



fccenvironment.co.uk



fcc-group.eu

fcc.es

Construction



fccco.com

fccindustrial.com

Water



aqualia.com

Cement



valderrivas.es

**Real Estate** 



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